

CAMIDA

SOURCE • SUPPLY • SOLUTION

THE SKY'S THE LIMIT...!

NEWSLETTER
ISSUE 64

MAY
2019



I never imagined that at the age of 27 I would be packing up my belongings to take up a fantastic opportunity that would involve moving to a new country, where I knew nobody and was hundreds of miles away from my family and friends, but in May 2018 that is exactly what I did and this is where my 'Camida Journey' began. Although an exciting venture, it was inevitably also a daunting one. However, from the moment I arrived, the kindness and help I received not only from my fellow Camida colleagues, but also from the residents of Clonmel really made me feel at home during my time there.

I have now returned to my hometown of Leeds in England, where I have been visiting and getting to know my new customers since the beginning of 2019. I am very much enjoying my new role of Sales Manager for the UK and look forward to taking the ethos of helpfulness and kindness that I experienced during my time at Camida headquarters in Clonmel into my own working life.

One of the most pivotal pieces of knowledge I have learnt since starting my Camida Journey has been the quality and breadth of services Camida, as a close-knit company, can provide; where my colleagues work together with a mutual goal to provide our customers with a top-level service; from sourcing new, hard-to-find materials to stock-holding and vendor reduction. Camida have always worked in partnership with our customers in order to provide solutions both effectively and efficiently, so when people ask me what Camida can do for them, an answer that always springs to mind seems to be – the sky's the limit!

2018 was another strong and busy year for Camida, and as we are a quarter of the way through 2019 we see this trend continuing. Although a tumultuous time, with many people wishing they could envision the future, Camida are determined to uphold the high standards and customer service that our customers and suppliers are accustomed to no matter what events or outcomes are thrown our way.

As my own Camida Journey unfolds, I look forward to getting to know more of my customers and working together to provide solutions to your procurement problems.



Harriet Stokes

BIO SPECTRA

Camida is delighted to announce that we are now the exclusive marketing and distribution partner for BioSpectra branded and certified products in Ireland and the UK

BioSpectra manufactures premium, bulk, GMP fine chemicals at their FDA registered & inspected GMP facilities in the USA. Offering active substances, excipients, critical process chemicals, bulk GMP biological buffers and custom GMP product development, BioSpectra is committed to the manufacture of the highest quality pharmaceutical ingredients. They specialise in Low Bioburden, Low Endotoxin (LBLE) ingredients for parenteral drugs and also offer custom synthesis and purification of small molecule APIs, excipients and GMP intermediates in Kilo to multi-ton quantities.

Operating under a stringent quality programme rigorously adhering to US GMP, IPEC and ICH Q7 guidelines for the manufacture of all products, BioSpectra offers full regulatory compliance support up to and including Drug Master File submissions and can customise specifications to the customer's requirements.

Product Categories:

- Bulk, GMP Biological Buffers & Denaturants
- GMP Process Chemicals & Solutions
- Excipients & Key Ingredients
- GMP Custom Products
- Active Substances



Commercial Products	Bio Pharma	Bio Excipient	Bio Active	LBLE* Active / Excipient
Galactose				✓
Guanidine HCl (also 6M Solution)	✓	✓		✓
Guanidine Thiocyanate	✓	✓		✓
HEPES Free Acid	✓	✓		
L-Cystine Dihydrochloride		✓		
MES Monohydrate	✓	✓		
MOPS Free Acid	✓	✓		
Potassium Bromide (KBr)			✓	
Sodium Hydroxide 10N <5 ppm Cl	✓			
Sucrose				✓
Trehalose				✓
TRIS HCl	✓	✓		✓
TRIS/Tromethamine	✓	✓	✓	✓
Uracil	✓			
Urea	✓	✓	✓	✓

LBLE* = Low Bioburden Low Endotoxin, non-sterile products for further use in parenteral manufacturing

For more information regarding BioSpectra, please contact your Camida sales representative or contact us at info@camida.com, +353 52 6125455.

CAMIDA COMMUNITY SUPPORT UPDATE

For Christmas 2018 Camida donated to two local charities: Clonmel Soup Kitchen, who provide food bags and meals to those in need, and the Brothers of Charity Nagel Centre in Cashel, a charity that provides a variety of services and supports to people with an intellectual disability or autism.

In 2019 work will start on Clonmel's newest sporting facility. The project is supported by government funding, with the condition that it is matched by local funds. Camida has committed to providing this funding, along with three other local businesses. The project is spearheaded by Clonmel Athletics Club, Clonmel Triathlon Club and Clonmel Cycling Club. The sports hub will be state-of-the-art, with an International standard running track, one of only four in Ireland, a BMX track, walking track, playground and many other facilities. The hub will be a great asset to the town.

Camida also sponsored rain jackets for Chris Williams Football Academy in Manchester.



ALLNEX

What if you no longer had to worry about the photoinitiator shortage affecting the coatings & inks industry?

Allnex offers packaging coating & ink formulators no less than four different affordable and high performing alternatives! Suitable for inkjet, flexo and / or OPV inks.



- EBECRYL® LEO Self-Curing Resins
- EBECRYL® LED 03
- EBECRYL® P 116/115 & P39

For more information regarding Allnex, please contact your Camida sales representative or contact us at info@camida.com, +353 52 6125455.

WELCOME TO OUR NEW STAFF MEMBERS!

Name: Jim Dobbyn
Position: Finance

First job after leaving school / college: Worked in administration in an office equipment & supplies company.

Favourite Food: A nice juicy fillet steak

Dream Destination: Safari in Kenya

Thoughts on your first few months with Camida: Moving to a new job is usually quite daunting but everyone at Camida has made me so welcome. I feel like I've been here for years. The company's treatment of both customer & staff is of the highest standard as is the fabulous building we work in. A big thankyou to everyone in Camida for making me so welcome.



Name: Aishling Grimes
Position: Sourcing Specialist

First job after leaving school / college: Started working in Easons' Bookstore after my leaving cert.

Favourite Food: Chicken Stir fry and Malteser Biscuit cake

Dream Destination: Backpack through North and South America

Thoughts on your first few months with Camida: It is new and exciting, constantly learning new things every-day. Everyone has been so welcoming and helpful, I could not thank them enough. I am looking forward to facing new challenges and gaining new skills here at Camida.



ANNIE COFFEY

A day in the life

My Name's Annie Kirkham Coffey and I am 21 years old. I joined the Administration department of Camida in May 2016. Prior to this I attended the Business Studies Secretarial course at CTI Senior College of Further Education in Clonmel. This course included modules such as Text production, Word processing, Bookkeeping and Customer service to name only a few. I enjoyed the course very much. There I improved my confidence, learnt many new skills as well as met new people. On the recommendation of the course co-ordinator I was asked to attend an interview in April 2016 with Camida. On the same day, I was offered the position and I started working at Camida on Tuesday 3rd May 2016.

I had no experience of working life so I was nervous. I was sure, however, that it would be completely different from school and college. I was used to wearing a uniform everyday, getting homework and the teachers being in charge. Honestly, I was not sure what to expect.

My duties at first included filing, opening and sending out post as well as moving documents within the different departments. I shadowed administrator Claire Lambert. In this particular role I also had to remember lots of names which I did find overwhelming. I tried to pick things up as quickly as I could while doing it to the best of my ability. I always asked questions and I started a journal of notes which became my guidebook. As the weeks went on I settled in and I began to feel more comfortable as my daily tasks became routine. I got to know everybody more and I enjoyed coming to work every day. I can still say this proudly and it has been almost 3 years!

At present I am covering Claire Lambert's Maternity Leave. If you told me this at the beginning I wouldn't have believed I was capable. I am enjoying this role and I have benefited from the additional duties and experience. I am grateful to Deirdre, Head of Administration, and Claire for believing in me. I am lucky to share with you all this experience so far. Everyone at Camida has been supportive. I know that I am a different person now from when I started, in a positive way. I have gained more skills, while also improving my self esteem. The years have flown, and I can say today that I still learn something new every day, be it about myself or the work I do.

I am thrilled to be in this role. The camaraderie in our lovely offices makes it a pleasure to work in. My journey so far has been pleasurable and I am looking forward to my future with Camida.





Organic Pigments – (Our Camcol Grades) Sample and quotations available. See the range detail below
Ultramarine Blue – from our Principal Lapis Lazuli (Our Camarine grades) Samples available ex stock (REACH Registration pending)
Inorganic Pigments – soon to be launched

The following Organic pigments are available for immediate sampling:

Please enquire for information on a further range of pigments:

- Pigment Blue 15:1
- Pigment Blue 15:3
- Pigment Green 7
- Pigment Red 2
- Pigment Yellow 74
- Pigment Yellow 183
- Pigment Yellow 62
- Pigment Blue 60
- Pigment Orange 34
- Pigment Red 122
- Pigment Red 254
- Pigment Yellow 1
- Pigment Yellow 13
- Pigment Yellow 139
- Pigment Yellow 150
- Pigment Yellow 180
- Pigment Yellow 184
- Pigment Yellow 53
- Pigment Violet 23
- Pigment Violet 27
- Pigment Blue 36
- Pigment Blue 61
- Pigment Blue 28
- Pigment Brown 24
- Pigment Brown 29
- Pigment Green 50
- Pigment Green 36
- Pigment Orange 5
- Pigment Red 112

With many years' experience in the Industrial Sector, the Camida Colours team can help solve your pigment enquiries.

Please send all your enquiries to wayne.brooder@camida.com or gary.whyte@camida.com

EPICOR

CAMIDA LAUNCHES NEW ENTERPRISE RESOURCE PLANNING SOLUTION - EPICOR

In March of this year, Camida launched its new ERP system EPICOR. This system will help us support our current operations and improve our service. All existing customers, suppliers and orders were transferred to EPICOR. A dedicated integration team was created to ensure smooth transition and there has been minimum disruption to customers and suppliers.

There have been some cosmetic changes in our documentation but no change to your interaction with us and the process of placing orders remains consistent.



YOUR
SEARCH
IS OVER

From Organic Intermediates to Biochemicals, from Performance Chemicals to Food Ingredients, Camida can source, manage and deliver your needs.

Whether your business is in pharmaceuticals, food, biotechnology or surface coatings, we meet the highest industry standards and conform to the most stringent international protocols.

Tap into our global network and 30 years' experience in sourcing specialised chemicals.

We understand your needs, we provide solutions, above all, we exceed your expectations.

Visit www.camida.com, email us at info@camida.com or phone us at +353-52-6125455.