



It's amazing where a crossroads can lead.

A chance encounter brought Deirdre McGrath to Camida almost 30 years ago. Her journey is about to take another turn as she steps into the role of CEO in January.

At the start of the new year, there will be a change at the top in Camida, although anyone expecting a dramatic changing of the guard is going to be disappointed.

Chief Operations Officer Deirdre McGrath will become Chief Executive Officer on 1 January 2027, while current CEO and founder David Ansell will move into the position of COO.

In other words, two people who know Camida inside out are swapping seats. So while their job titles may be changing, the chemistry remains the same.

For Deirdre, the move comes as she approaches 30 years with the company. She joined Camida as the sixth employee, becoming Office Manager at a time when working for a growing business meant wearing a lot of hats. Since then, she has played an integral role in the company's development into the 60-plus-strong team it is today.

Her Camida story began at a crossroads, where a chance encounter with David in the Tipperary village where they both lived prompted an off-the-cuff question from him: "Why aren't you working for me?"

Almost three decades later, the answer has become quite a story.

This change reflects the strength and capability within the Camida leadership team. While Deirdre brings an exceptional understanding of its people, operations and customers to the CEO role, David's move to COO ensures his experience, energy and knowledge remain firmly embedded in the business.

Most importantly, the things that define Camida will remain exactly how they are, from the company's people, culture and relationships, to its commitment to exceeding customer expectations.

Or as David puts it: "There may be different titles on our two office doors come January, but the same people will be behind them, focused on strengthening existing partnerships, building new ones and continuing to move Camida forward with confidence."



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Pioneering Sustainable Biomaterials for a World That Demands Better

High-purity chitin and chitosan — sustainably sourced, precisely engineered, tailored for your application.

34–70%

Biomass extraction yield
vs ~4% conventional

>99.5%

Material purity with full
Certificate of Analysis

2

Non-crustacean
platforms: BSF & fungal

8

High-growth sectors
served

4

UK university R&D
partnerships

The BSF Engine

Black Soldier Fly larvae are farmed indoors on certified organic waste, transforming a low-value waste stream into a premium, traceable source of chitin and chitosan. Year-round controlled production delivers absolute batch-to-batch consistency and a biomass extraction yield up to seventeen times higher than the crustacean industry standard.

34–70% Yield

Zero-Waste Circular

UK-Based Supply

Allergen-Free

The Fungal Platform

A 100% vegan platform utilising cultivated fungal biomass — oyster, bracket and button mushrooms. Chitin is isolated directly from fungal cell walls, delivering exceptional purity, high molecular weight profiles and complete freedom from marine allergens. Designed specifically for pharmaceutical, cosmeceutical and biomedical applications.

>99.5% Purity

100% Vegan

Multi-Source

Pharma-Grade

APPLICATIONS - ACTIVE ACROSS EIGHT HIGH-GROWTH SECTORS



Pharmaceuticals



Wound Care



Water Treatment



Cosmetics



Agriculture



Packaging



Orthopedics



Food & Beverage

WHY ENTOPLAST? - UNPARALLELED COMPETITIVE EDGE



Green Extraction Chemistry

Proprietary recyclable natural fluids replace toxic acid-alkali processes, eliminating hazardous waste and simplifying regulatory pathways.



ESG & Net Zero Aligned

Circular feedstock, reduced GHG emissions up to 40% vs conventional, zero-waste frass-to-fertiliser loop and a committed Net Zero pathway.



Rigorous Quality Assurance

Every batch supplied with a comprehensive Certificate of Analysis. Application-specific performance data packs available on request.



Supply Chain Security

UK-based, indoor, year-round production removes dependence on fishing seasons, wild-catch variability and Far East supply chains



Precision Customisation

Molecular weight, viscosity and degree of deacetylation (DDA) tailored to your specification across seven derivative grades.



Academic R&D Backing

Active partnerships with the Universities of Birmingham, Hertfordshire and Teesside—advancing science and validation.

PRODUCT PORTFOLIO - SEVEN CHITOSAN DERIVATIVES - CUSTOMISABLE TO YOUR SPECIFICATION

PRODUCT	KEY SPECIFICATION	PRIMARY APPLICATIONS
Standard Chitosan	DDA $\geq$ 95%, Purity >99.5%	Agriculture, films, coatings
Chitosan Hydrochloride	Fully water soluble, DDA >98%	Pharmaceuticals, antimicrobial
Chitosan Oligosaccharide	MW <3 kDa, Purity >99.5%	Nutraceuticals, plant growth
Water Soluble Chitosan (FG)	DDA >98%, no acidification	Food coatings, beverages
Carboxymethyl Chitosan	MW 249 kDa, pH stable 3–10	Drug delivery, hydrogels
Quaternary Chitosan	Quaternisation 52%, MW 293 kDa	Gene transfection, mucosal delivery
Trimethyl Chitosan (TMC)	Substitution 58.6%, MW 296 kDa	Nasal delivery, nanoparticles

All products available from BSF or Fungal sources. Samples and technical data packs available for evaluation.

For more information about Entoplast and high-purity chitin and chitosan, please contact Camida at +353 52 6125455 or info@camida.com

Camida and Lancashire GAA

An interesting partnership built on Community and Shared Values

For almost four decades, Camida has built its reputation as a trusted sourcing and supply partner across the life sciences, pharmaceutical, food and industrial sectors.

Headquartered in Ireland, with a dedicated Manchester office, the company combines international sourcing expertise with responsive local service.

Community engagement has always been part of Camida's ethos. This was reflected recently in its sponsorship of Lancashire GAA's Northern Games, which brought together more than 2,000 young players from across the North of England, alongside families, coaches and volunteers.

For Camida's Manchester team, the sponsorship represented its largest community initiative in the region to date. The event's emphasis on participation, teamwork and inclusion strongly reflects Camida's own values, while helping strengthen relationships with the local community.

As Camida continues to grow its UK presence, partnerships such as this demonstrate its belief that commercial success and community contribution can go hand in hand — building meaningful connections alongside sustainable growth.



Camida and Bowker Group

Proud to share a great example of partnership in action.

At CAMIDA, strong logistics are essential for delivering the reliable service our customers expect — and that is why our partnership with Bowker Group in the UK is so important to us.

This photo captures a moment alongside our logistics partner, whose expertise ensures our products reach customers efficiently and dependably, while also helping to increase CAMIDA's brand visibility across the UK through our co-branded truck.

Thanks to William Bowker, Director Bowker Group (4th generation) and Emma Fiddler, Warehouse Admin Supervisor Bowker Group for joining Tom Gleeson & Olivia Dalton from CAMIDA for the launch of our co-branded truck's maiden voyage!

We greatly value working with a family business like Bowker Group, where heritage, professionalism and reliability are clearly embedded in their operations. Partnerships like this allow us to strengthen our presence in the UK market while maintaining the high standards our customers know and trust.

Thank you to the entire Bowker team for your continued collaboration and commitment.



Welcoming our new Managers

Frank McLaughlin - UK Sales Manager

I am delighted to be joining Camida as Sales Manager and am really looking forward to meeting everyone and becoming part of this successful team.

I've spent over 30 years working in the chemical and chemical distribution industry, across a variety of management, sales and marketing, commercial management, business development and key account management roles. During that time, I've had the opportunity to work across a broad range of industries, with particular specialist experience in Pharmaceuticals, Personal Care, Household and I&I.

I've always enjoyed the commercial side of the business, developing relationships, understanding customers' needs and, most importantly, finding the right solutions and opportunities to help both customers and businesses grow. I'm looking forward to bringing that experience to Camida and, of course, learning from the team around me and sharing in our future success together.

Away from work, I'm married to Trisha and we have four children - Ciarán, Mairéad, Orlagh and Aaron. We live in the beautiful County Donegal, where my parents hailed from before moving to the UK to live and work. Having made Donegal our home, and being a massive U2 fan, you could say it's "A Sort of Homecoming" - for those of you old enough to remember that U2 classic!

On the sporting front, I'm a proud Donegal supporter and hoping to bring Sam home again in 2027. And then there's the other football, or soccer, as some people insist on calling it! I support a team that plays in red, but that's all I'm prepared to reveal for now YNWA!

I'm really looking forward to joining Camida, getting to know everyone and making a positive contribution to the team. I'm excited and inspired by the journey ahead and all that we can achieve together.



Emma Neville - Ingredients Manager

I am delighted to take on the position of Ingredients Manager at Camida. I may be slightly biased, but I think I have the most interesting sector in Camida with Ingredients- sorry life sciences and industrial!

Many of you may know me already, but for those that don't- I am a UCD Ag Science Graduate and have worked in the food and beverage industry since leaving college in 2018. I joined the Camida team in 2024, firstly as a Quality Technician supporting the Ingredients team, before recently taking on the role of Ingredients Manager. I bring a strong technical background to the role, which I think is really important for ingredients sales. I am solutions driven and really excited to get to know our customers and their requirements.

I grew up on a dairy farm in East Cork (the real Capital), surrounded by horses - from showjumping to National Hunt horse racing, it's hard to get away from it in this part of the world. I made the big (but short) move over the west Waterford border to Dungarvan where I live with my husband Niall, our son Liam (Ógie), Dalmatian Snoopy and some 4-legged equine friends.

Working at Camida I have seen the culture of support, trust and collaboration amongst colleagues. This is passed on to the relationships we build with our customers and suppliers alike. Ireland's ingredients sector has a strong history of innovation and demand for excellence - I believe we can both echo and support this. I look forward to working with you all!



CAMIDA

Source • Supply • Solution

Camida is a global supplier of specialised raw materials, driven by a strong commitment to customer service across the Life Sciences, Industrial and Ingredients sectors.



As we continue to evolve with our customers, we now offer a range of materials for the following markets:

- Animal Nutrition
- Homeopathy
- Lip and Lash
- Nutraceuticals
- Sports Nutrition
- Self-Tan & Sun Cream

This growth strengthens our global offering and reflects our commitment to providing innovative, high-quality raw materials across a wider range of industries.

Our Divisions



Life Sciences

Camida is a specialist supplier of pharmaceutical raw materials, fine chemicals and intermediates to the life science industry.



Industrial

We offer a range of chemical intermediates and additives to coatings, printing, inks, adhesives, sealant and resin manufacturers.



Ingredients

Our ingredients division supplies product, service and technical solutions to the food, beverage and feed sectors



Nature

We purchase, protect and restore our natural landscape, preserving native oak woodlands and planting trees across the community to benefit future generations.

Environment

We encourage biodiversity by supporting the production of local honey, helping restore geese to our local areas and protecting declining swift populations through dedicated conservation initiatives.

Sports

Through investment in Clonmel Sports Hub, supporting the Clonmel Triathlon and long-term partnerships in Rugby, Ladies Football and GAA, we encourage participation, inclusion, and youth development across the community.

Arts

We champion the Arts through initiatives such as When Next We Meet and the Junction Festival, creating opportunities for live performance, supporting musicians and theatre and fostering creative communities like Random Artists Tipperary South where artists can display their works, connect and share ideas.

CAMIDA

Miscellany

We aim to make Camida a happy, motivated, energetic, rewarding place to work.

As long as we are successful and able, we will always intend to share our success with our local community. Thus, a proud synergy can exist between our office in town, our employees and the people we share County Tipperary with. A few examples of our many endeavours are detailed here...

Well-Being

Partnering with local schools since 2013, we empower students through scholarships, work placements and mentoring, alongside an ongoing contribution to the creation of a children's room for hospice care.

